

FORM NL-6-COMMISSION SCHEDULE
(Amount in Rs. Lakhs)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health		Miscellaneous Workmen's Compensation/ Employer's Liability		Public/ Product Liability		
	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	For the Quarter 31st December 2021	Up to the Quarter 31st December 2021	
	Commission & Remuneration	395	1,285	39	105	-	-	39	105	3,324	7,455	18	41	3,342	7,497	528	2,457	214	2,411	0	0	742	4,868	1	6	11	38
Rewards	34	302	10	32	-	-	10	32	1,000	2,291	4	10	1,005	2,301	65	287	0	0	0	0	65	287	0	2	10	23	
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gross Commission	430	1,586	49	137	-	-	49	137	4,325	9,746	22	51	4,347	9,797	593	2,744	214	2,411	0	0	807	5,155	1	8	21	61	
Add: Commission on Re-insurance Accepted	23	50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Less: Commission on Re-insurance Ceded	160	1,120	51	136	47	134	98	271	163	1,722	520	2,705	683	4,427	31	156	(491)	1,774	0	0	(460)	1,931	0	0	3	14	
Net Commission	293	516	(2)	1	(47)	(134)	(49)	(133)	4,162	8,025	(499)	(2,654)	3,663	5,370	562	2,587	705	637	(0)	0	1,267	3,224	1	8	19	47	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																											
Individual Agents	4	30	1	2	-	-	1	2	533	972	4	8	537	980	77	310	2	4	-	-	79	314	1	2	0	1	
Corporate Agents-Banks/FII/HFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate Agents-Others	260	822	0	4	-	-	0	4	87	236	2	4	89	240	189	554	211	705	-	-	399	1,260	0	2	0	1	
Insurance Brokers	165	735	48	132	-	-	48	132	301	627	8	18	309	645	325	1,734	1	1,701	-	-	326	3,435	0	4	21	59	
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	3,398	7,852	7	13	3,404	7,865	-	-	-	-	-	-	-	-	-	-	-	-	
Web Aggregators	-	-	-	-	-	-	-	-	2	50	0	3	2	52	2	145	-	-	-	-	2	145	-	0	-	0	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	4	10	2	5	6	15	0	0	0	0	0	-	0	1	-	-	-	-	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL	430	1,586	49	137	-	-	49	137	4,325	9,746	22	51	4,347	9,797	593	2,744	214	2,411	-	-	807	5,155	1	8	21	61	
Commission and Rewards on (Excluding Reinsurance) Business written - In India	430	1,586	49	137	-	-	49	137	4,325	9,746	22	51	4,347	9,797	593	2,744	214	2,411	0	0	807	5,155	1	8	21	61	
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Notes:
(a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
(c) Commission on Business procured through Company website

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance		Total Health		Workmen's Compensation/ Employer's liability		Public/ Product Liability		
	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	
	Commission & Remuneration	411	1,170	36	69	-	-	36	69	1,985	4,924	21	58	2,006	4,982	599	1,680	25	595	0	1	625	2,276	5	13	3	23
Rewards	26	72	8	19	-	-	8	19	573	1,407	5	14	578	1,421	77	274	0	0	0	0	77	274	1	4	1	9	
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gross Commission	437	1,241	44	88	-	-	44	88	2,558	6,331	26	71	2,584	6,403	676	1,954	25	595	1	1	702	2,550	6	16	4	31	
Add: Commission on Re-insurance Accepted	6	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Less: Commission on Re-insurance Ceded	239	1,183	66	128	39	109	105	237	97	240	23	65	120	305	33	119	160	346	0	0	193	465	0	1	2	13	
Net Commission	204	81	(22)	(41)	(39)	(109)	(61)	(149)	2,461	6,091	3	7	2,464	6,098	643	1,835	(135)	249	1	1	509	2,085	5	15	2	18	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																											
Individual Agents	4	19	1	2	-	-	1	2	90	256	3	7	93	263	90	342	0	3	-	-	90	345	2	4	0	0	
Corporate Agents-Banks/FII/HFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate Agents-Others	229	746	1	4	-	-	1	4	101	297	2	6	103	303	209	634	24	590	-	-	233	1,224	1	3	(0)	1	
Insurance Brokers	205	477	41	81	-	-	41	81	96	345	8	25	104	370	272	645	1	2	-	-	273	647	3	9	4	30	
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	2,217	5,282	4	12	2,222	5,293	-	-	-	-	-	-	-	-	-	-	-	-	
Web Aggregators	-	-	-	-	-	-	-	-	50	141	6	14	56	155	105	334	-	-	-	-	105	334	0	0	-	0	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	4	11	3	7	7	19	0	1	0	0	-	-	0	1	-	-	-	-	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL	437	1,241	44	88	-	-	44	88	2,558	6,331	26	71	2,584	6,403	677	1,955	25	595	-	-	702	2,550	6	16	4	31	
Commission and Rewards on (Excluding Reinsurance) Business written - In India	437	1,241	44	88	-	-	44	88	2,558	6,331	26	71	2,584	6,403	676	1,954	25	595	1	1	702	2,550	6	16	4	31	
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Notes:
(a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
(c) Commission on Business procured through Company website

FORM NL-6-COMMISSION SCHEDULE
(Amount in Rs. Lakhs)

Particulars	Engineering		Aviation		Crop Insurance		Other segments (b) (Trade Credit)		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For the Quarter 31st December 2021	Up to the quarter 31st December 2021	For the Quarter 31st December 2021	Up to the quarter 31st December 2021	For the Quarter 31st December 2021	Up to the quarter 31st December 2021	For the Quarter 31st December 2021	Up to the quarter 31st December 2021	For the Quarter 31st December 2021	Up to the quarter 31st December 2021	For the Quarter 31st December 2021	Up to the quarter 31st December 2021	For the Quarter 31st December 2021	Up to the quarter 31st December 2021
Commission & Remuneration	26	52	-	-	-	-	3	8	128	349	4,253	12,817	4,688	14,207
Rewards	0	4	-	-	-	-	-	1	2	5	1,083	2,623	1,127	2,957
Distribution fees														
Gross Commission	26	56	-	-	-	-	3	9	130	354	5,336	15,440	5,815	17,164
Add: Commission on Re-insurance Accepted	1	4	-	-	-	-	-	-	-	-	1	4	24	54
Less: Commission on Re-insurance Ceded	66	151	-	-	1,574	4,019	0	3	17	89	1,883	10,634	2,140	12,025
Net Commission	(39)	(91)	-	-	(1,574)	(4,019)	3	6	114	265	3,455	4,810	3,699	5,194
Break-up of the expenses (Gross) incurred to procure														
Individual Agents	1	4	-	-	-	-	-	-	1	4	619	1,306	624	1,337
Corporate Agents-Banks/FII/HFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Agents-Others	1	5	-	-	-	-	-	-	110	311	601	1,819	861	2,645
Insurance Brokers	23	47	-	-	-	-	3	9	19	39	702	4,238	915	5,104
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	3,404	7,865	3,404	7,865
Web Aggregators	-	-	-	-	-	-	-	-	-	-	4	197	4	197
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	6	16	6	16
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	26	56	-	-	-	-	3	9	130	354	5,336	15,440	5,815	17,164
Commission and Rewards on (Excluding Reinsurance) Business written -														
in India	26	56	-	-	-	-	3	9	130	354	5,336	15,440	5,815	17,164
Outside India														

Particulars	Engineering		Aviation		Crop Insurance		Other segments (b) (Trade Credit)		Other Miscellaneous segments		Total Miscellaneous		Grand Total	
	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year	For the quarter	up to the Quarter of the previous year
Commission & Remuneration	7	47	-	-	-	-	4	9	166	572	2,816	7,021	3,263	9,159
Rewards	(3)	6	-	-	-	-	1	3	5	21	661	1,737	695	1,827
Distribution fees														
Gross Commission	4	53	-	-	-	-	5	12	171	592	3,477	9,658	3,958	10,987
Add: Commission on Re-insurance Accepted	1	4	-	-	-	-	-	-	-	-	1	4	8	27
Less: Commission on Re-insurance Ceded	(741)	102	-	-	2,139	4,920	0	0	24	122	1,738	5,928	2,082	7,348
Net Commission	746	(44)	-	-	(2,139)	(4,920)	5	12	147	471	1,740	3,733	1,883	3,665
Break-up of the expenses (Gross) incurred to procure														
Individual Agents	3	6	-	-	-	-	-	-	4	14	192	632	197	653
Corporate Agents-Banks/FII/HFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Agents-Others	2	9	-	-	-	-	-	-	143	504	482	2,043	712	2,793
Insurance Brokers	(1)	39	-	-	-	-	5	12	24	74	413	1,181	659	1,739
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	2,222	5,293	2,222	5,293
Web Aggregators	-	-	-	-	-	-	-	-	-	-	161	489	161	489
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	7	19	7	19
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	4	53	-	-	-	-	5	12	171	592	3,477	9,658	3,958	10,987
Commission and Rewards on (Excluding Reinsurance) Business written -														
in India	4	53	-	-	-	-	5	12	171	592	3,477	9,658	3,958	10,987
Outside India														